



Jeroen van Es

Transformational Executive Leader

Executive leader with 30+ years of international experience spanning IT distribution, SaaS, and cybersecurity. Known for taking full ownership of strategy and operations, driving business transformations, and creating the conditions for both people and results to grow.

Experience

CHIEF COMMERCIAL OFFICER & PARTNER

2024– now Nautilus OT / Atlantis Cybersecurity
Lead commercial strategy and partnerships to build a scalable OT cybersecurity platform

EMEA DIRECTOR VENDOR AND ALLIANCES

2020 – 2021 Nomios
Improved profitability by rebalancing over-dependent vendor landscape and strengthening partnerships

COUNTRY MANAGER SPAIN AND PORTUGAL

2013 – 2017 TD Synnex
Build high performance team, restructured operations, delivering >60% profitable revenue growth.

Education

MBA, GLOBAL EXECUTIVE

IE Business School, Spain | 2018

BA, INTERNATIONAL MARKETING

The Netherlands | 1992

Contact

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CHIEF EXECUTIVE OFFICER

2021– 2024 AllUnited
Led a business transformation that put the company on a financially healthy footing with a clear path to scalable growth

EMEA MARKETING & ECOMMERCE

2018 - 2019 Flex IT
Drove digital shift to online channels, achieving +400% eCommerce transactions in six months

EXECUTIVE DIRECTOR CATEGORY MANAGEMENT

2009 - 2012 Ingram Micro
Led billion-dollar vendor portfolios and C-level relationships across Europe

Pro skills

- Executive Leadership ● ● ● ● ○
- Cross-Cultural Management ● ● ● ● ●
- Strategic Planning ● ● ● ● ●
- Financial Acumen ● ● ● ● ○
- Business Transformation ● ● ● ● ●

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